



VINCENT | FONTG | HANSEN | LLC



Scott E. Vincent

Partner

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Scott's primary practice areas include tax law, corporate law, health care law, estate, elder law and asset protection planning, business succession planning and commercial transactions. Scott devotes a substantial portion of his practice to advising business owners on corporate structure and strategic planning and individuals on business succession and wealth protection strategies. Scott also assists business clients as counsel on transactions, management, succession, financing, regulatory compliance, sales and distribution strategies, and strategic planning.

Scott has experience in handling tax controversy matters, including Federal and State audits, appeals and planning. He has assisted clients in both evaluating and unwinding listed transactions and potential tax shelters with the Internal Revenue Service. Scott has experience working with clients and other professional in seeking state and local tax exemptions and in pursuing refund claims. Scott also works with non-profit entities on properly structuring operations and relationships for regulatory compliance, and assists these entities in applications to the IRS for tax exempt status.

Scott also has substantial experience in developing and helping implement estate, succession and asset protection strategies. Scott works with taxable estates and complex succession plans, including revocable and irrevocable trusts, life insurance trusts, family limited partnerships, family limited liability companies and other tax planned trust and business structures for succession. Scott also works with clients in handling non-taxable estates for wealth and asset protection planning. Scott works extensively on elder law asset protection planning, government benefit eligibility and application, and end of life estate and succession plans. Scott is accredited to practice before the Veteran's Administration to assist veterans in seeking benefits and also has experience with pursuing Medicaid eligibility for senior clients.

Scott has worked specifically with health care providers on various practice organizational and operational matters, including regulatory compliance, professional relationships, contracting, and facility relationships including employment, recruiting relationships and joint ventures. Scott has helped structure and manage ongoing compliance and operational legal matters for multiple specialty hospitals, ambulatory surgery centers and physician-hospital joint ventures.

Scott's clients represent a variety of industries, including healthcare, agribusiness, manufacturing, technology, financial services, and insurance, among others.

Professional Experience

- Vincent | Fontg | Hansen | LLC, Member, 2003 to present
- Polsinelli Shughart PC (f/k/a Shughart Thomson & Kilroy, P.C.), Director, 1991-2003

Education

- University of Kansas School of Law, J.D., 1991
 - Order of the Coif honors
 - Raymond Rice Foundation Scholar
 - Kansas Law Review, Business Manager
- University of Kansas, B.S., Accounting and Business Administration, 1988
 - Graduated with Highest Distinction

Bar Admissions and Professional Affiliations

- AV rating by Martindale Hubbell (highest confidential peer rating for legal abilities and professional standards)
- Admitted, United States Tax Court
- Admitted, United States Federal Court, Western District of Missouri and District of Kansas
- Member, Missouri and Kansas Bars
- Member, Kansas City Metropolitan Bar Association Taxation and Corporate Law Committees
- Member, American Bar Association, Tax Section
- Member, American Health Lawyers Association
- Member, National Academy of Elder Law Attorneys
- Accredited, U.S. Department of Veteran's Affairs

Professional and Civic Activities

- Greater Kansas City Chamber of Commerce, Centurions Leadership Program
- Journal of the Missouri Bar, Recurring Article For Lawyers, "Taxes in Your Practice"
- Heart of America Tax Institute Planning Committee, former member
- Board of Directors, Lawyers Association of Kansas City
- Active in youth sports activities